

11-18-1912

## Letter from W. H. Owen to B. R. Colson

W. H. Owen

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**Business College,**

**Henderson, Tenn.**

W. H. Owen,  
English, Mathematics, Scientific.

Henderson, Tenn. Nov. 16, 1912. 190

Mr. B. R. Colson,  
Gainesville, Fla.

Dear Sir and Brother:

For some time I have been interested in Florida and have had some correspondence with some of the "promoters" and land agents. I have been afraid to believe their fabulous stories of the possibilities, and want to ask you for the truth.

What might be reasonably expected in the way of profits from say 5 acres as it is commonly managed in your section?

What per cent of those engaged in it make it pay them well?

What amount of capital is necessary to start?

What is the price of your 5 acre tracts, and how much will it take to put it in cultivation and market the first crop?

Is the growing of citrus fruits profitable in your section?

How is the school system of the state? Do they pay teachers well? Would it be easy or difficult for a competent, experienced teacher, coming from another state, to secure a good place?

I will thank you very much if you will give me this information about Florida in general and your locality in particular.

Fraternally yours,

*W. H. Owen*